PUBLIC TENDER NOTICE

EXPRESSION OF INTEREST (EOI) TO SUPPLY, INSTALL AND COMMISSION PASSENGER RESERVATION AND TICKETING SYSTEM TC1007-15/16

Botswana Railways (BR) invites Expressions of Interest (EOI) for the Supply, Installation and Commissioning of a Passenger Reservation and Ticketing System from reputable companies with renowned knowledge in the system.

Botswana Railways is a commercial enterprise of the Government of Botswana with a mandate to provide railway based transport logistics solutions for bulk freight, containerized cargo, parcels and passengers.

Botswana Railways is in the process of re-introducing passenger train service between Lobatse and Francistown to serve the nation and to ease congestion on the public roads. Botswana Railways therefore would like to procure a passenger reservation system with ticket vending machines to provide passengers with quality service through efficient revenue collection processes.

Interested Information and Communication Technology (ICT) companies, with a proven track record in Supply and Implementation of Passenger Ticketing Solutions, are invited to submit EOI with the following information which would be used to pre-qualify companies for further steps towards procurement of the same:

Tender Requirements
- Company registration, core business and location of operation;
- Company profile and list of previous projects of similar nature and their values;
- Company contact details and contact persons for the project;
- In case of joint ventures / subcontractors, Subcontractor’s consent, intent or commitment to participate as a partner;
- Capability of all partners with relevance to the project;
- Shareholders and Directors of the company and subcontractors;
- Details, i.e., brief description, of previous solutions implemented of similar nature with contact details;
- High level description of the solution;
- Detailed operations of the system;
- High level implementation methodology and project plan.

Scope and Requirements
Botswana Railways would like to be provided with an existing packaged system that would be easily tailored to fully satisfy its passenger service operations. The ticketing solution is for an estimated 500,000 passengers annually, with an expected growth of 3% to 5% annually. Interested companies should therefore address the following critical success factors in their EOI submission:

- Efficiency and cost effectiveness of their solution(s);
- Passenger convenience in purchasing and seat booking;
- High reliability, durability and foolproof ticketing equipment;
- High integrity of data, guarding against data loss, and corruption which could lead to revenue leakages or losses;
- Standard operational and management reports.

Submission/Disclaimer
Submission of Expression of Interest should not be taken as a guarantee for inclusion on the shortlist. Botswana Railways will not be bound to engage any respondent, or obliged to give reasons for shortlisting or non-shortlisting of any respondent.

Responses to this request for Expressions of Interest are to be submitted in four (4) copies, one (1) marked ‘Original’ and three (3) others ‘Copy’, in plain sealed envelopes and marked:

“Expression of Interest to Supply, Install and Commission Passenger Reservation and Ticketing System for Botswana Railways – TC1007-15/16”

Addressed to:
Botswana Railways Tender Committee Secretary
Private Bag 0052
Mahalapye
Botswana

Responses are to be deposited in a Tender Box at Botswana Railways Headquarters, Mahalapye, Botswana, Ground Floor not later than July 31, 2015 at 12:00 hours. Late, Fax and Email Submissions will NOT be accepted.

Clairifications
Clairification pertaining to the EOI may be obtained from Mr. M. Mogwera Tel no: +267 471 7133 Mobile: +267 71 322 824
Email: mookodi.mogwera@botrail.bw